

# What We're About

## **OUR MISSION**

To enhance the connection between local businesses, food, and family by hosting a community-based event that promotes good food and healthy living.

### **OUR GOAL**

To forge a strong and united network of food service, hospitality, and culinary professionals and business owners while providing educational and networking opportunities.



EXPERIENCE THE LARGEST FOOD FESTIVAL IN INDIANA

Consider sponsoring
Taste of Indy!

# The Mumbers





# **REACH AND DEMOGRAPHICS**

|   | 2016  | 2017  | 2018  |
|---|---|---|---|
| ATTENDANCE                                |   |   |   |
| Visitors                                  | 12,000  | 16,000  | 18,000  |
| Food Vendors                              | 34  | 48  | 46  |
| Non-Food Vendors                          | 26  | 25  | 30  |
| Musical Acts                              | 12  | 10  | 10  |
| EVENT POSTINGS                            |   |   |   |
| Newspaper, Magazine<br>& Message Boards   | 79  | 86  | 82  |
| Television Broadcast:<br>Interviews/Shows | 13  | 12  | 12  |
| Billboard (Views)                         | 0 (0)   | 1 (100,000)   | 1 (547,000)   |
| Social Media & Web:<br>Paid & Free        | 1,461,000   | 1,500,000   | 1,367,000   |
| Radio: Inverviews/Ads                     | 78  | 75  | 90  |
| Banners/Posters/Flyers                    | 21,000  | 25,000  | 25,000  |
| Nielsen TV Audience                       | 717,351   | 850,125   | 615,385   |
| TOTAL IMPRESSIONS                         | 2,199,521   | 2,475,298   | 2,562,756   |
| DEMOGRAPHICS                              |   |   |   |
| Gender                                    | 60% Women<br>40% Men  | 60% Women<br>40% Men  | 60% Women<br>40% Men  |
| Ethnicity                                 | 35% African American<br>40% Caucasian<br>19% Latino<br>6% Other | 30% African-American<br>45% Caucasian<br>19% Latino<br>6% Other | 30% African-American<br>45% Caucasian<br>19% Latino<br>6% Other |
| Income                                    | 38% > 60K<br>44% \$30K - \$60K<br>18% < \$30K                   | 36% > 60K<br>46% \$30K - \$60K<br>18% < \$30K                   | 33% > 60K<br>48% \$30K - \$60K<br>19% < \$30K                   |
| Families                                  | 39% Adults attending event with children                        | 25% Adults attending event with children                        | 19% Adults attending event with children                        |





Each sponsorship is tailored to meet the needs and ROI objectives of the sponsor. Depending on the level, sponsorship packages may include any portion or all of the benefits listed. Sponsoring an established event like Taste of Indy is beneficial to both sponsor and organizer. In-kind and custom offers are welcome and can be viewed as cash.

## NAMING SPONSORSHIP

- Company will have Naming sponsor status and will be referred to as such in all event materials and promotions as the XYZ, INC Taste of Indy Presented by ABC, INC.
- · Signage/banner opportunities (stage, railing, street pole, etc.)
- Promotional signage (entry tickets, wrist bands, food tickets)
- · Corporate logo on main stage, entrance gates
- Category exclusivity
- · Promotional tent for increased visibility
- Advertisement in program materials
- · Status level on event brochure and tickets
- · Corporate logo on event advertisements
- Corporate logo at ticketing and all purchase ticket locations
- Mentions in radio advertising
- Priority seating tickets for concert
- · Use of corporate hospitality tents
- Main stage award presentations
- · Main stage mentions
- Corporate press releases with event press kits
- Parking and delivery permits
- · Invitations to press preview party
- $\cdot$  Opportunity to distribute pre-approved sample items
- · Social media and website advertising
- · Company-wide entry wristbands and meal passes

#### **LEVELS**

Title: \$50,000

Presenting: \$40,000

**Ticket:** \$35,000

### **AREA SPONSORSHIP**

- Promotional tent for increased visibility
- Advertisement in program materials
- · Status level on event brochure
- · Corporate logo on event advertisements
- Corporate logo in Pavilion & Area designation
- Category exclusivity
- Mentions in radio advertising
- Priority seating tickets for concert

- Use of corporate hospitality tents
- · Main stage mentions
- Corporate press releases with event press kits
- Parking and delivery permits
- Invitations to press preview party
- Opportunity to distribute pre-approved sample items
- Social media and website advertising

#### **LEVELS**

Media: \$15,000

Official Excusive: \$15,000

Family Village: \$15,000

**Kids Zone:** \$10,000

**Stage:** \$10,000

Food Truck Alley: \$10,000

Beer & Wine Garden:

\$10.000

### **ACTIVITY SPONSORSHIP**

- Promotional tent for increased visibility
- Advertisement in program materials
- · Status level on event brochure
- · Corporate logo on event advertisements
- Corporate logo in Pavilion & Area designation

- Category exclusivity
- Use of corporate hospitality tents
- · Main stage mentions
- Invitations to press preview party
- Opportunity to distribute pre-approved sample items
- Social media and website advertising

#### **LEVELS**

Arts Pavilion: \$8,000

Fitness: \$8,000

Family Village: \$6,000 Cook's Corner: \$10,000

VIP Pavilion: \$6.000

# PARTICIPATING SPONSORSHIP

- · Promotional tent for increased visibility
- · Opportunity to distribute pre-approved sample items
- Social media advertising

#### **LEVELS**

Organization Party Tent:

\$3,500

Participating: \$1,000

**Banner:** \$300

Website Spotlight: \$300

